

## Capabilities Statement

### Core Competencies

An experienced consulting team designed to be a one-stop-shop for all of your human resources needs. We provide you with a variety of HR consulting and staffing services that help your organization to operate more effectively and efficiently.

- ◆ Direct Hire & Executive Search
- ◆ HR Consulting Services
- ◆ HR Compliance Audits™
- ◆ Training & Development
- ◆ HR VIP Intensive Days
- ◆ Career Transition Coaching
- ◆ Succession Planning
- ◆ Online Training Support
- ◆ Professional Résumé Development
- ◆ Policy & Procedure Support
- ◆ Retention & Stay Interviews
- ◆ Legal Compliance Seminars
- ◆ Corporate Downsizing Support
- ◆ Diversity, EEO, & Harassment

### Differentiators

- ◆ 15+ years in business providing HR training, consulting, and staffing services for businesses
- ◆ Coordinated, administered, recorded, edited and uploaded 195+ webinars and 1,000+ seminars and conferences for companies
- ◆ Lead HR Consultants have 30 years of experience in human resources
- ◆ Lead HR Consultant have PHR, Certifications through HR Institute and SHRM-CP Certification through Society of Human Resource Management
- ◆ President is a Certified Business Solutions Professional (CBSP), Certified Employee Retention Professional (CERP), and Licensed Personnel Agent

### Past Performance

- ◆ Conducted HR seminars to 2,500 + businesses, 3,000+ HR Professionals in 75 cities in 48 states across the USA through Fred Pryor / CareerTrack.
- ◆ Conducted HR courses for UofM-Dearborn College of Business and Concordia University Undergraduate Students.
- ◆ Spoke at MichiganWorks, American Small Business Development Council (ASBDC) National Conferences.
- ◆ Conducted "In Seat" & Online Trainings for Nonprofit Associations.
- ◆ Conducted Onsite training for United Way - Best Products Online Program.
- ◆ Conducted HR Class Train-the-Trainer Program for Michigan Small Business Development Center (SBDC) Consultants.
- ◆ Completed HR Consulting Projects and acted as HR Consultant for clients.
- ◆ Conducted Health Reform Webinar for Service Providers across the USA Southeast Region Area Health Education Council.

### Company Data

**DUNS:** 802258884 **CAGE:** 50SR9

**Socio-Economic Status:** Minority & Woman Owned Small Business

**Certifications:** Professional in Human Resources (PHR), Certified Employee Retention Professional (CERP), Certified Business Solutions Professional (CBSP)

**Small Business Enterprise (SBE) Status**  
#SBE17-0024

**NAICS:** 541611, 541612, 541613, 541618, 561210, 561110, 561311, 561312, 611430, 611513, 541720, 611410, 611430, 611710

**PSC:** AE10, AE16, AE26, AF10, AF16, AL10, AL11, AL12, AL13, AL14, AL15, AL16, B506, B542, B550, B552

**FSC:** 6910, 7610, 7690

#### Key Personnel:

#### **Kimberly A. Benjamin, President**

Kimberly started HR Strategies Plus LLC in 2007 to assist organizations with their human resource needs. Kimberly is a licensed and certified HR Professional and Master HR Compliance Coach that helps businesses stay legal and compliant with employment laws by saving them up to \$250K in court fines, fees, and lawsuits. Kimberly has 30+ years of experience in the field. She is a certified professional as State of Michigan Personnel Agent, Certified Employee Retention Professional (CERP), Certified Business Solutions Professional (CBSP), Certified Fred Pryor & CareerTrack Workshop Instructor, and Certified Human Resource Professional (PHR and SHRM-CP).

#### **HR Strategies Plus LLC**

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